



FAQ - FREQUENTLY ASKED QUESTIONS

THE LANDPLAN DESIGN GROUP

1) *We need to design a small area in our cemetery. Does Landplan do smaller planning projects?*

Many of Landplan's planning projects are quite small. For example, small section design, family estates, cremation gardens, entry/amenity design etc. can be completed quickly and efficiently – sometimes within weeks.

2) *We'd like to consider Landplan to help us plan a project. How does Landplan initiate a project?*

Landplan initiates a planning project cautiously so a client can understand what services can be provided, and what they may need and afford. Recognizing the value of seeing the property, (and sometimes competition), Landplan typically comes for a brief visit to work with a client to help evaluate the client's needs, service approach and planning work products. This initial visit is at no hourly cost; the client agrees to reimburse Landplan for nominal travel expenses.

3) *How does Landplan get compensated for services?*

Landplan provides services like others in the design professions. When services and planning work projects can be defined, most of Landplan's services are hourly with a projected range of hours and corresponding projected range of professional fees and expenses.

4) *Considering distance, how can Landplan help with implementing design?*

Landplan utilizes modern-day computer communication tools to 'see' work' in progress as well as often teaming and communicating with local professionals and skilled contractors. When logical and cost-effective, Landplan teams with a client's in-house people to guide them through the contractor selection process, contract methodology and determining the methods to assure quality control.

5) *Can Landplan help us with the broader aspects of determining what to design, what it costs to build and what it takes to "market, these products?*

Landplan has many relationships with many industry professionals skilled in finance and marketing. When logical, Landplan helps a clients determine their needs in this important area and can help select another professional.